

# NIKKI WINSTON

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Service-oriented executive with a skillset that spans accounting, finance, operations, risk and human capital management. Proven experience in developing operating procedures, implementing process improvements and delivering financial results across organizations with annual revenues from \$250 million to 100+ billion. Continuous focus on maximizing internal customer service value by investing in employee development via ongoing coaching, mentoring and talent development. Champion of commitment to diversity & inclusion while supporting a culture of teamwork, positivity, and growth.

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## AREAS OF EXPERTISE

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|---------------------------------|-------------------------------|--------------------------------|
| • Effective Communication       | • U.S. GAAP                   | • Change Management            |
| • Recruiting & Onboarding       | • Risk & Control Assessment   | • SOX 404, Federal Reserve Act |
| • Mentoring & Coaching          | • Standard Policy Creation    | • Process Improvement          |
| • Talent Development            | • Revenue Cycle Management    | • Due Diligence & Compliance   |
| • Excellent Presentation Skills | • Multiple P&L Responsibility | • Project Management           |
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## CAREER EXPERIENCE

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**NIKKI WINSTON CONSULTING**, Alpharetta, GA

**2016-present**

**Principal Consultant**

Provide virtual CFO, bookkeeping and financial analysis services for public and private entities. Create actionable career progression plans for professionals and corporate HR teams. Evaluate processes and recommend improvement opportunities in both operational and corporate culture environments.

**BEAVEX, INC.**, Atlanta, GA

**2017-2017**

**Assistant Controller**

Owned full P&L management for a \$250 million private equity-backed logistics business. Developed department-wide standard operating procedures around accounting, billing, T&E and intercompany processes. Established a monthly close process & timeline to facilitate P&L reviews with internal stakeholders. Created a monthly financial reporting package for C-suite and equity partners. Restructured department to align with business needs including recruiting high-performing talent and supporting their development via training & coaching.

- Identified and resolved \$3 million prior year revenue/billing variance across 88 locations
- Led efforts to restate 2014- 2016 financials by correcting P&L and balance sheet errors
- Partnered with CFO and finance team to develop annual budgets
- Led & mentored a team of 5 accounting and 3 Accounts Payable professionals
- Conducted weekly review of business performance in support of bank borrowing requirements
- Served as executive champion for Employee Engagement Committee

**CONSULATE HEALTH CARE**, Atlanta, GA

**2015-2017**

**Director of Accounting**

Management and oversight for financial statement preparation & consolidation for \$250 million operator of acute care, skilled nursing facilities. Responsible for the revenue cycle including reporting of monthly results and regulatory compliance matters. Restructured accounting team to a centralized, shared services environment to improve accountability and communication across field operations, medical staff and finance teams. Improved employee engagement through ongoing development and team-building activities. Led the development & implementation of standard operating procedures to define balance sheet reconciliation processes to resolve reconciling items aged over two years.

- Led 30+ accounting professionals to ensure accurate and timely financial statement maintenance
- Analyzed operating expenses, including identifying cost drivers, trends and budget-to-actual comparisons
- Partnered with C-suite to development annual goals and strategies for business growth including acquisition & divestiture opportunities
- Managed external audit relationships and coordinated provision of information as requested per the PBC
- Elected as executive champion to support culture building efforts by the Employee Engagement Committee

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<b>GENERAL ELECTRIC (GE), Atlanta, GA</b>	<b>2009-2015</b>
<b><u>Senior Manager – Enterprise and Operational Risk - GE Capital Americas</u></b>	<b>(2013-2015)</b>
Conducted due diligence & analyzed Transaction Service Agreements (TSAs) to support \$200 billion in GE Capital business divestitures. Evaluated policies & procedures as the 2 <sup>nd</sup> line of defense to identify, measure, monitor and control risk across 13 lending units supporting GE Capital's middle market customer base. Recommended actions to drive to maximize control effectiveness in mitigating losses incurred due to deficient internal people, processes and systems. Expanded knowledge of OCC & banking regulatory requirements to affect sound decision making within GE Capital's risk appetite.	
<ul style="list-style-type: none"><li>• Completed global executive leadership training at GE's world-renowned Crotonville campus</li><li>• Created a "Policy Analysis Task Force" to develop viable solutions to drive risk gaps to closure</li><li>• Supported ongoing compliance and audit reporting to the Federal Reserve, OCC &amp; CCAR</li><li>• Provided guidance to an offshore team of 5 risk analysts including evaluation of performance &amp; work quality</li><li>• Served as Professional Development Chair of GE/AAF affinity group for the Atlanta hub</li></ul>	
<b><u>Senior Accountant – Securitization &amp; Capital Markets – now Synchrony Financial</u></b>	<b>(2009-2013)</b>
Controllership & financial services role that supported the daily operations of 3 securitized trusts holding \$26+ billion in consumer credit card assets. Managed a 5-day close: journal entries, variance analysis & reporting results to senior leadership. Evaluated retail portfolio performance to ensure adequate liquidity position and compliance with debt covenants. Resolved \$300K outstanding affiliate transactions & monitored covered transactions to ensure compliance with Regulation W.	
<ul style="list-style-type: none"><li>• Led enhancements of key financial metrics reporting, SOX documentation and process simplification projects</li><li>• Supported company-wide simplification efforts by creating standard operating procedures for account reconciliation, bond issuance and securitization processes.</li><li>• Mentored offshore team of 10 including training, performance evaluation and skillset development</li><li>• Served as Regional Chapter Leader supporting 300+ employees in professional development &amp; volunteerism</li><li>• Developed policies and implemented financial controls for GE/AAF Finance Committee</li></ul>	
<b><u>FRESENIUS MEDICAL CARE, Atlanta, GA</u></b>	<b>2007-2008</b>
<b><u>Accounting Manager</u></b>	
<b><u>THE HOME DEPOT, ATLANTA, GA</u></b>	<b>2006-2007</b>
<b><u>Senior Accountant</u></b>	
<b><u>CARDINAL HEALTH, Dublin, OH</u></b>	<b>2005-2006</b>
<b><u>Staff Accountant</u></b>	
<b><u>INTERNATIONAL PAPER, Dover, OH</u></b>	<b>2004-2005</b>
<b><u>Financial Analyst</u></b>	

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## SOFTWARE & TECHNOLOGY SKILLS

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SAP, Oracle, Lawson, Great Plains, T-Recs, Adaptive, MetricStream, Mgt. Reporter, Word, Excel PowerPoint, Concur

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## PUBLIC SERVICE

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Board Member & Director, <b>National Association of Black Accountants</b>	<b>2014-2018</b>
Mentor, <b>icouldbe.org</b>	<b>2010-present</b>
Notary, <b>State of Georgia</b>	<b>2009-present</b>
Board Member & Volunteer, <b>Caring &amp; Sharing, Inc.</b>	<b>2009-2017</b>
Regional Chapter Leader & Finance Chair, <b>GE African-American Forum</b>	<b>2009-2015</b>

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## EDUCATION/TRAINING

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**Uniform CPA Exam Candidate** REG, BEC, AUD complete. FAR March 2018

**Master of Business Administration, Management, TROY UNIVERSITY, Troy, AL**

**Bachelor of Science in Business Administration, Accounting, THE OHIO STATE UNIVERSITY, Columbus, OH**

**Leadership Development Course, GE CROTONVILLE, Ossing, NY**